

**RFP 21-21 Roof Fall Protection Study
Evaluation Summary**

Stated Criteria	Maximum Points	LJB Inc	Amtech Solutions	Wiss, Janney, Elstner Associates	Walker Consultants	Turner & Townsend Inc	Lerch Bates Inc	Gravitec Systems, Inc	Hysafe	Diversified Fall Protection
Qualifications and Experience of Firm	80	69	58	63	50	45	41	52	32	11
Qualifications and Experience of Personnel	160	130	120	116	104	97	100	81	51	12
Project Understanding, Approach, and Management	100	88	83	71	81	74	67	59	46	23
Qualification Total (85 points x 4 evaluators)	340	287	261	250	235	216	208	192	129	46
Price Proposal (40 points x 4 evaluators)	160	20	27	62	24	29	37	18	35	160
Qualification & Price Sub-Total*	500	307	288	312	259	245	245	210	164	206
<i>* The College evaluated each submittal based on the above criteria and selected the highest ranked firm to interview.</i>										
Interview (40 points x 4 evaluators)	160	n/a	n/a	144	n/a	n/a	n/a	n/a	n/a	n/a
Total (165 x 4 Evaluators)	660	307	288	456	259	245	245	210	164	206

Final Ranking

Vendor Name	Total Score
1 Wiss, Janney, Elstner Associates	456
2 LJB Inc	307
3 Amtech Solutions	288
4 Walker Consultants	259
5 Turner & Townsend Inc	245
6 Lerch Bates Inc	245
7 Gravitec Systems, Inc	210
8 Diversified Fall Protection	206
9 Hysafe	164