Reaching Group Agreement

Learning Objectives

- Make more effective decisions as a group —more efficiently and quickly.
- Ensure all group members contribute to the decision-making process.
- Increase their work group’s commitment to group agreements.
- Overcome roadblocks to reaching group agreement.

Course Description

Productivity obviously suffers when group members cannot come to agreement or have different interpretations of decisions. And without strong commitment from each member, decisions will always fall short of their goal. This course focuses on the dynamics of group agreement and the importance of having everyone’s commitment. It teaches seven techniques for making clear, high-quality decisions that have the buy-in and commitment of every group member.

Consensus Building Techniques

Resources (for learner)
- Group Agreement Survey
- Group Agreement Job Aid
- Criteria Screen
- Impact/Effort Grid
- Balance Sheet
- Weighted Voting
- Techniques Worksheet
- Learning Lab

Resources (for managers of learners)
- Learning Lab Coaching Guide