



## **Rapid Truck & Trailer Service, Inc.**

315 Pasadena Hwy. 225  
Pasadena, TX 77506 Phone: **713-884-5121**  
Email: [domingueznt24@yahoo.com](mailto:domingueznt24@yahoo.com)

In December of 2005, Maria Dominguez came to the San Jacinto College Small Business Development Center (SBDC) to ask for assistance. Maria's husband, Gus, had started a 24-hour mobile truck & trailer repair business in April, 2005. He had 18 years experience as a diesel mechanic, but they needed help with running a business and planning for future business opportunities.

To learn about general business start-up issues, Maria attended the SBDC training class "First Step: A Business Start-up Workshop." She also specifically learned how to develop a cash flow management tool, what criteria bankers evaluate before making business loans, and what business organization forms are best for limiting personal liability. She has used this knowledge to track the company's revenue and expenses, to prepare for future financing needs, and to reorganize the business from a sole proprietorship to a corporation.

Recently, the highly successful business was offered a large contract and other business opportunities that required Maria and Gus to plan for the expansion of their business. With the help of their SBDC consultant, they were able to evaluate the proper financing options to use for expansion funding. Maria approached their long-term bank, Chase, and secured a business line of credit to provide the business with working capital funds.



Now the business has opened a shop at 315 Pasadena Hwy. 225 and Spooner St. to provide on-site services. They still offer the 24-hour mobile repair services for Pasadena and surrounding areas. The business services include preventive maintenance, tire repair, A/C work, brakes, suspension work, transmission and rear end work, clutch repair, and welding and fabricating on tractor-trailers (big rigs), forklifts, manitous, and moffetts. In the near future, they will become certified to do state inspections on cars and DOT inspections on tractor-trailers.

They are presently servicing many well-known companies and anticipate acquiring the business of many more. Already employing four workers, Maria anticipates hiring two more soon. With Gus' reputation for good service and Maria's drive to successfully manage the business, the company's future looks bright.