

ADMINISTRATION RECOMMENDATION/REPORT

The administration recommends that the Board of Trustees approve a contract for water treatment chemicals and service with Nalco Water for the Facilities Services department.

BACKGROUND

San Jacinto College has numerous utility systems that use circulated water for heating and cooling of buildings. In order to assure the longevity and efficient performance of these systems, water treatment chemical additives are required. These chemicals are specially formulated to inhibit corrosion and reduce fouling of the circulated water. In doing so, the thousands of feet of pipes and abundant heat exchangers in the College systems are kept fully operable and allow for service life as designed. In addition to the supply of treatment chemicals, the supplier will provide recommendations for optimized use of these specialized products.

A request for proposals, Project Number 18-32, was issued to procure water treatment chemicals and service. Three responses were received and evaluated by a team consisting of Facilities Services staff who determined the proposal submitted by Nalco Water would provide the best value to the College. Nalco Water has been providing this service to the College for approximately ten years, and the department has been satisfied with its services.

IMPACT OF THIS ACTION

Without proper chemical treatment, the utilities systems in use at the College would likely experience accelerated corrosive damage and/or reduced efficiency. In both cases, the cost to provide proper air conditions in our learning and working environments would increase incrementally. If the integrity of the piping and equipment used in these systems is damaged by corrosion, then the useful life of these systems would be reduced, resulting in loss of reliability and at a potentially significant expense to restore.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

The estimated annual expenditure is \$70,000 for a total contact amount of \$350,000. This expenditure is funded from the Facilities Services department's fiscal year 2019 operating budget and subsequent year budgets.

MONITORING AND REPORTING TIMELINE

The award term will be five years commencing on October 2, 2018, ending on October 1, 2023.

RFP #18-32
Regular Board Meeting October 1, 2018

Consideration of Approval to Contract for Water Treatment Chemicals and Service

ATTACHMENTS

Attachment 1 - Tabulation

RESOURCE PERSONNEL

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Project Name: Water Treatmet Chemical Services
Project Number: RFP 18-32
Number of Evaluators: 3

Stated Criteria	Criteria Explanation	Total Points Available	Nalco Water	Chem - Aqua, Inc.	Preventive Predictive Maint. Svcs.
Project Understanding and Management	Management and technical approach to scope of services, breadth and depth of Plan Detail	90	72	53	42
Price Proposal	Evaluated on a best overall value approach for the College	60	60	46.5	59.7
Training, Implementation, and Business Continuity	Identify implementation project team, timeline, plan, and schedule.	45	39	32	25
Qualifications and Experience of Firm and Personnel	Firm and personnels' experience and reputation	45	43	33	33
Supplier's Past Relationship with the College	Firm's previuos services provided to the College	30	29	8	9
Reports	Provide sample reports such as lab analysis of water sample	15	15	12	7
Safety Protocol	Provide material safety data sheets and safe work environment.	15	15	9	9
		300	273.0	193.5	184.7

Final Ranking	
Vendor Name	Scores
Nalco Water	273.00
Chem - Aqua, Inc.	193.50
Preventive Predictive Maint. Svcs.	184.70