

Purchase Request #1
Regular Board Meeting November 1, 2021
Consideration of Approval to Contract for Temporary Staffing Services

ADMINISTRATION RECOMMENDATION/REPORT

The administration recommends that the Board of Trustees approve contracts with a pool of suppliers to provide temporary staffing services for use College-wide.

BACKGROUND

Request for proposals #22-06 was issued on September 8, 2021 to procure temporary staffing services. Sixty-six (66) responses were received and evaluated by a team comprised of representatives from the accounting, ITS, enterprise services, and talent acquisition departments who determined the proposals submitted by the eleven (11) highest ranked firms will provide the best overall value for the College. The awarded firms are:

- | | |
|-----------------------------------|-------------------------------|
| 1. Meador Staffing Services, Inc. | 7. US Tech Solutions Inc |
| 2. Childcare Careers | 8. BuzzClan LLC |
| 3. COGENT Infotech Corporation | 9. ABACUS Service Corporation |
| 4. The Spearhead Group, Inc. | 10. DatamanUSA LLC |
| 5. Evins Personnel Consultants | 11. Laine Federal Solutions |
| 6. Beacon Hill Staffing Group | |

In order to ensure there is an adequate breadth and depth of resources available to meet the College's wide range of needs, it is recommended to create a pool of awarded suppliers across each staffing category. Based on the evaluation committee's findings, it was determined awarding to the eleven highest ranked firms should provide an adequate list of resources in order to accommodate all of the College's temporary staffing needs.

IMPACT OF THIS ACTION

The College's ability to be a leader in the higher education arena is directly related to the level of service provided to our students and employees. Temporary staffing services provide the College with quick access to trained and qualified employees who can perform job duties on an "as needed" basis. These services are needed primarily to temporarily fill position vacancies, meet short-term temporary staffing needs and to fulfill a demand for additional staffing during peak times such as campus registration. The availability of a large pool of potential temporary employees ensures there is no disruption of services to students and departments.

BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)

The estimated annual expenditure is \$1,400,000 and will be funded from various College department's 2021-2022 operating budget and subsequent year budgets.

MONITORING AND REPORTING TIMELINE

The initial one-year award term will commence on November 2, 2021, with renewal options of three one-year terms.

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ATTACHMENTS

Attachment 1 - Tabulation

RESOURCE PERSONNEL

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**TEMPORARY STAFFING SERVICES
RFP 22-07
Attachment No. 1 - Tabulation**

Ranking	Agency	Final Score	Price	Qualifications of Firm	Qualifications of Personnel	References	Accounting	Admin. & Clerical	Education	General Services	Information Technology	Procurement	Professional
		100%	30%	30%	30%	10%							
1	Meador Staffing Services, Inc.	83.87	20.20	26.67	27.67	9.33	x	x	n/a	x	x	x	x
2	Childcare Careers	77.18	20.18	27.00	24.00	6.00	n/a	n/a	x	n/a	n/a	n/a	n/a
3	COGENT Infotech Corporation	73.14	14.64	25.00	26.00	7.50	x	x	x	x	x	x	x
4	The Spearhead Group, Inc.	73.01	15.76	25.00	24.75	7.50	x	x	x	x	x	x	x
5	Evins Personnel Consultants	72.92	18.67	25.50	23.25	5.50	x	x	x	x	x	x	x
6	Beacon Hill Staffing Group	71.54	11.04	27.00	25.50	8.00	n/a	n/a	n/a	n/a	x	n/a	x
7	US Tech Solutions Inc	71.36	19.69	22.67	23.00	6.00	x	x	n/a	n/a	x	x	x
8	BuzzClan LLC	69.20	22.95	20.75	19.50	6.00	x	x	x	x	x	x	x
9	ABACUS Service Corporation	68.75	17.75	21.75	22.25	7.00	x	x	x	x	x	x	x
10	DatamanUSA LLC	68.66	9.41	26.75	26.00	6.50	x	x	x	x	x	x	x
11	Laine Federal Solutions	68.19	21.94	18.00	19.25	9.00	x	x	x	x	x	x	x
12	MoxieIT Solutions Inc	67.28	17.28	20.33	24.00	5.67	x	x	x	x	x	x	x
13	The Midtown Group	67.22	14.72	26.50	21.25	4.75	x	x	x	x	x	x	x
14	SoftSages LLC	66.99	11.99	24.50	24.50	6.00	n/a	n/a	n/a	n/a	x	n/a	x
15	Compunnel, Inc.	66.77	17.27	24.75	17.75	7.00	x	x	x	x	x	x	x
16	Recruiting Source International	66.48	9.23	24.75	24.75	7.75	x	x	x	x	x	x	x
17	DevCare Solutions	66.39	16.89	21.75	20.50	7.25	x	x	x	x	x	x	x
18	Natsoft Corporation	66.31	15.31	21.00	22.00	8.00	n/a	n/a	n/a	n/a	x	n/a	x
19	ExecuTeam Staffing LP	66.11	14.78	22.33	22.00	7.00	x	x	n/a	x	x	x	x
20	Kelly Services	65.92	24.67	20.25	18.50	2.50	x	x	x	x	x	x	x
21	RADgov, Inc.	65.78	16.53	21.25	21.50	6.50	x	x	x	x	x	x	x
22	LanceSoft Inc	65.32	14.82	26.50	16.50	7.50	x	x	x	x	x	x	x
23	TEEMA Inc.	65.16	8.83	24.33	24.67	7.33	x	x	n/a	x	x	x	x
24	American Unit, Inc	64.69	12.69	22.50	23.00	6.50	n/a	n/a	n/a	n/a	x	n/a	x
25	Elegant Enterprise-Wide Soluti	64.66	8.91	23.25	24.50	8.00	x	x	x	x	x	x	x
26	Moten Tate, Inc.	64.66	16.99	24.00	20.67	3.00	x	x	x	x	x	x	x
27	Sonus Software Solutions, Inc	64.55	15.55	20.00	23.00	6.00	n/a	n/a	n/a	n/a	x	n/a	x
28	Global Solutions Group, Inc.	64.38	13.13	23.00	21.00	7.25	x	x	x	x	x	x	x
29	V3iT Consulting, Inc.	64.34	9.34	24.00	23.00	8.00	n/a	n/a	n/a	n/a	x	n/a	x
30	Coolsoft LLC	63.22	9.22	22.50	25.50	6.00	n/a	n/a	n/a	n/a	x	n/a	x
31	HB Staffing	63.04	16.37	23.67	23.00	0.00	x	x	n/a	x	x	x	x
32	Alrek Business Solutions Inc	62.78	17.28	18.00	20.75	6.75	x	x	x	x	x	x	x
33	ARCH Staffing & Consulting	62.47	15.47	21.00	19.00	7.00	x	n/a	n/a	n/a	x	n/a	n/a

Ranking	Agency	Final Score	Price	Qualifications of Firm	Qualifications of Personnel	References	Accounting	Admin. & Clerical	Education	General Services	Information Technology	Procurement	Professional
		100%	30%	30%	30%	10%							
34	Howroyd-Wright Employment Age	62.32	17.32	23.25	21.75	0.00	x	x	x	x	x	x	x
35	All About IT Inc.	62.06	19.56	23.50	19.00	0.00	x	x	x	x	x	x	x
36	InfoStride, Inc.	62.02	20.27	18.25	18.50	5.00	x	x	x	x	x	x	x
37	Secure Technologies, LLC	61.74	9.49	22.50	23.25	6.50	x	x	x	x	x	x	x
38	Cambay Consulting LLC	61.58	17.33	18.25	20.00	6.00	x	x	x	x	x	x	x
39	Noor Staffing Group, LLC	61.57	20.82	16.75	18.00	6.00	x	x	x	x	x	x	x
40	Staff Today Inc. (STI)	61.35	15.35	18.50	21.50	6.00	x	x	n/a	x	x	n/a	n/a
41	22nd century Technologies Inc.	61.25	15.00	24.50	21.75	0.00	x	x	x	x	x	x	x
42	vTech Solution Inc	60.51	13.76	20.25	17.75	8.75	x	x	x	x	x	x	x
43	InstantServe LLC	60.45	13.45	20.25	17.75	9.00	x	x	x	x	x	x	x
44	Virtelligence, Inc.	59.60	11.10	20.00	23.00	5.50	x	x	n/a	n/a	x	n/a	x
45	Siter-Neubauer & Associates	59.44	14.44	22.25	21.50	1.25	x	x	n/a	x	x	x	x
46	Infojini, Inc.	58.52	11.77	21.25	19.00	6.50	x	x	x	x	x	x	x
47	Diskriter, Inc.	58.34	13.84	22.75	20.75	1.00	x	x	x	x	x	x	x
48	Sybyte Technologies Inc.	57.89	17.14	21.75	16.50	2.50	x	x	x	x	x	x	x
49	SRS Consulting Inc.	57.11	16.61	15.50	20.00	5.00	x	x	n/a	n/a	x	x	x
50	IOS Acquisition LLC	56.91	21.41	13.75	16.00	5.75	x	x	x	x	x	x	x
51	3Di, Inc.	56.67	10.17	19.50	21.50	5.50	n/a	n/a	n/a	n/a	x	n/a	x
52	MSys, Inc.	54.17	9.17	23.00	22.00	0.00	x	x	x	x	x	x	x
53	Info Way Solutions LLC	53.77	14.52	18.25	21.00	0.00	x	x	x	x	x	x	x
54	Tri-Force Consulting Services,	53.37	12.87	21.00	14.00	5.50	x	x	x	x	x	x	x
55	Avacend Corporation	52.47	14.47	21.33	16.67	0.00	x	x	n/a	n/a	x	x	x
56	Prelude Systems, Inc	52.23	7.23	16.00	23.50	5.50	n/a	n/a	n/a	n/a	x	n/a	n/a
57	6e Technologies	51.82	9.82	19.50	17.00	5.50	n/a	n/a	n/a	n/a	x	n/a	x
58	Compu-vision	50.83	12.83	20.50	17.50	0.00	x	x	n/a	n/a	x	x	x
59	Latavco Consulting Group, LLC	49.59	16.09	14.75	13.50	5.25	x	x	x	x	x	x	x
60	Spur Staffing, Inc.	48.47	16.13	15.33	17.00	0.00	x	x	x	x	x	n/a	n/a
61	V Group Inc.	48.22	9.47	21.50	17.25	0.00	x	x	x	x	x	x	x
62	ComTec Information Systems	46.77	13.27	19.00	8.00	6.50	n/a	n/a	n/a	n/a	x	n/a	n/a
63	Perfection Staffing	46.12	16.12	11.50	12.75	5.75	x	x	x	x	x	x	x
64	Steadfast logistics Inc	44.94	10.94	16.75	17.25	0.00	x	x	x	x	x	x	x
65	Creative Circle, LLC	42.87	8.87	17.00	11.00	6.00	n/a	n/a	n/a	n/a	n/a	n/a	x
66	YellowBird Holdings Inc	31.73	17.73	5.00	5.00	4.00	x	n/a	n/a	n/a	n/a	n/a	n/a